



VANJSKOTRGOVINSKA KOMORA BOSNE I HERCEGOVINE
СПОЉНОТРГОВИНСКА КОМОРА БОСНЕ И ХЕРЦЕГОВИНЕ
FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA



European Bank
for Reconstruction and Development



Bosnia and Herzegovina
Public Procurement Agency and
Procurement Review Body

No. 01 – 4 – 192 / 15

Sarajevo, 30th of January 2015

SUBJECT: INVITATION TO REGIONAL CONFERENCE

Western Balkans – Regional Conference

Public Procurement as a Strategic Function Critical to Good Governance

Dear Sir/Madam,

Please be informed that the Foreign Trade Chamber of Bosnia and Herzegovina, together with the Public Procurement Agency (PPA) of B&H, and the European Bank for Reconstruction and Development are organizing a Regional Conference in Sarajevo on the 24 and 25 February 2015, titled:

Western Balkans – Regional Conference -Public Procurement as a Strategic Function Critical to Good Governance

The objective of this Regional Conference is to better equip the participants to increase their interest and opportunities to participate and win contracts on EBRD financed projects. Host's intention is to increase the participation of firms from the region in public tenders, as well as, to promote quality competition in public sector projects. In addition, EBRD representatives will share with participants how to:

- Apply the advantages of sound procurement and the Bank's Procurement Policies;
- Promote and grasp why the policies are important for the Bank's clients, contractors, suppliers and consultants, and
- Identify main procurement issues during project implementation in real life.

This Conference/Workshop is targeted for enterprises from the Western Balkans / South - Eastern Europe region, both from the region and from the EU and any other country or interested party from EBRD family of countries from enterprises in private sector, such as contractors, suppliers and consultants.

The Workshop is specially designed for participants to explore and improve their knowledge and discuss in detail procurement issues from real life cases, both with EBRD staff and with other participants from private and public sector. It has been observed that the firms operating in the

Western Balkans face numerous challenges when participating in the public tenders. Among the challenges faced by the companies, are the difficulties to meet financial requirements to participate in the international tenders and difficulties to provide the necessary guarantees and insurances.

The Conference is placed in a broader context of the policy dialogue initiated by the EBRD in the Western Balkans region aiming at recognition of public procurement as a strategic function, which is critical to good governance.

Furthermore, participants will have the opportunity for a “one-on-one” 15 minute consultation with EBRD procurement staff, on first come basis.

The Conference will be held on 24 and 25 February 2015 in the Foreign Trade Chamber of Bosnia and Herzegovina (Branislava Đurđeva 10, Sarajevo). Working languages are English with translation in Bosnian/Serbian/Croatian.

There is no participation fee for the Conference, however all participants are responsible for their own costs of transportation, lodging and food. Do not hesitate to contact us if we can further assist you regarding this event. We will be happy, upon request, to provide limited assistance regarding suggestions for accommodation and local transport that are direct responsibility of participants and not the Foreign Trade Chamber of Bosnia and Herzegovina.

Please send your application form not later than 15th February 2015 to the following e-mail address: seila.delic@komorabih.ba.

Yours Sincerely,

DIRECTOR
Dinita Fočo
Public Procurement Agency of B&H

Dinita Fočo

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Attachments:

- ❖ Draft Agenda
- ❖ Application form

VICEPRESIDENT
Ahmet Egrlić
Foreign Trade Chamber of B&H



Ahmet Egrlić